

**Contact:** Marlee J Ehrenfeld  
MJE Marketing Services Inc.  
marlee@mjemarketing.com  
619.682.3841

Quantum Design



## **QUANTUM DESIGN EUROPE MERGES WITH LOT-ORIEL HOLDING AG**

*Cryogenic Technology Developer Buys Out Majority Shares of Distribution Company*

**San Diego, Calif. — (December 20, 2007)** — Shareholders and founders of LOT-Oriel Holding AG (LOT) have sold a majority portion of their shares to the German company Quantum Design Europe GmbH (QDE). QDE is a wholly-owned subsidiary of Quantum Design, Inc. (QD) based in San Diego, Calif., U.S.

As a distributor and service provider for Quantum Design products in Europe, QD and LOT have enjoyed a cooperative relationship for more than 15 years. During this period, LOT's relationship with QD has grown from being a sales representative for Germany and Eastern Europe to becoming QD's exclusive sales, marketing and service partner for all of Europe and the Near East. In 2004, LOT and QD signed a strategic alliance agreement to form a worldwide distribution partnership. With the QD-LOT merger, LOT will combine with QD and its Asian subsidiaries in Japan, Korea and the People's Republic China to create a global network offering distribution and after-sales service to manufacturers of scientific and related industrial instrumentation all over the world.

Original LOT shareholders Arno Köhler, managing director of ZygoLOT GmbH, Manfred Berger, managing director of II-VI Holding GmbH, and Ralph Köhler, managing director of LOT-Oriel Europe and QDE continue to hold significant interests in LOT, and Ralph Köhler will continue to serve as the company's managing director.

Both LOT and QD expect that LOT and all of its European offices will continue to serve its customers and suppliers in the same successful and reliable way that has established LOT as Europe's premier distributor of instruments and products.

### **About Quantum Design**

Founded in 1982, Quantum Design is a privately held corporation that develops and markets advanced technology cryogenic systems and instruments for the scientific community. Quantum Design is widely recognized as the leading commercial source for integrated laboratory analytical systems incorporating superconducting technology.

### **About LOT-Oriel**

Headquartered in Darmstadt, Germany, LOT was founded more than 35 years ago as a distribution and technical support organization for scientific research institutes and industry. Today, LOT employs 120 people in 10 countries across Europe and its product portfolio includes leading edge components and instrumentation with applications in materials characterization, thin film analysis, special cameras and imaging, spectroscopy, photonics and bio- and nanotechnology.

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